# **Expanding**your business

The Tytex Way







## Your medical textile partner

- with a strong technology platform

Tytex's technology platform is centered around weft (circular) and warp (mesh) knitting technologies. The output is finished or semi-finished body-fitted products, roll-goods or fabrics. Today, Tytex is an OEM and private label supplier to some of the largest medical brands on the global market.

The Tytex constellation formed by these technologies provides four unique product features:



#### 4-way stretch

Product will adapt to body contour at all times.



#### Real seamless

No seams guaranteed in wound/scar area/other critical areas.



#### **Targeted compression/fixation**

Products are designed to provide the exact compression/fixation exactly where needed.



### **Fact-based sizing**

Size concepts based on statistical and proven body measurements, ensuring perfect fit in all sizes.

## **Proven technologies**



#### Weft Circular knitting

Seamless bodyfitted textiles with targeted and controlled support and compression.



#### Warp Mesh knitting

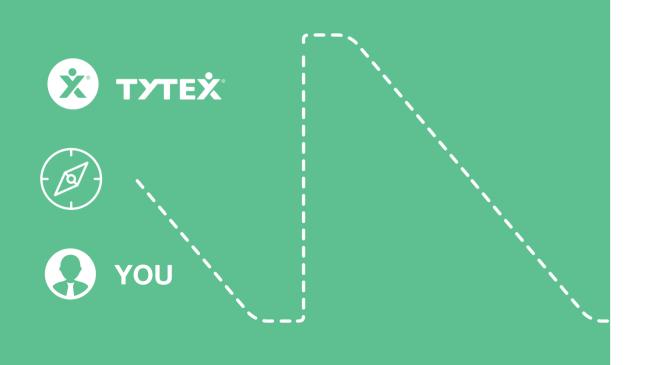
Medical mesh knitted textiles with targeted and controlled fixation of body-worn devices.



## The Tytex Way

#### **Tailored concept development**

The Tytex Way is our unique business concept for developing and strengthening your business. With your current business as a starting point, The Tytex Way will ensure a safe and proven process for the development of your customized product. Every step from idea to implementation is closely followed and documented, and the process ensures highest level of quality as well as monitoring the agreed time frame throughout the entire development process.



# **Product development – The Tytex Way**

#### **Process**

The Tytex Way

Customization



Navigation	Development prototypes				Development samples				Production & Delivery	
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Meeting	Development prototypes	Feedback on prototypes	Implement customer inputs	Input to modified prototype	Produce samples	Feedback on evaluation samples	Modify details on samples	Final feedback and first order	Produce products	Delivery

#### INCLUDING: • 2 corrective feedbacks on alterations to existing product • 2 corrective • 2 corrective

• 10 evaluation samples in white or black and in M & L sizes

Max 20 samples in white or black

## Fast development and prototyping

We grow your business by giving you a competitive advantage in fast and unique product development, as we know short time to market is important to be in the driver's seat.

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3-4 corrective feedbacks on new models
1 prototype size M or L in one colour



#### Proven raw materials

When choosing Tytex standard assortment of raw materials, you get proven and tested materials. We only use raw materials and accessories that we can vouch for. Our basic assortment allows you to pick and design your unique product by scaling the features according to your requirement and indications. Your competitive advantage is a customized, high quality product with unique features, expertly developed and designed in a safe and speedy product development process.







## **Product development - The Tytex Way**

#### **Customization**

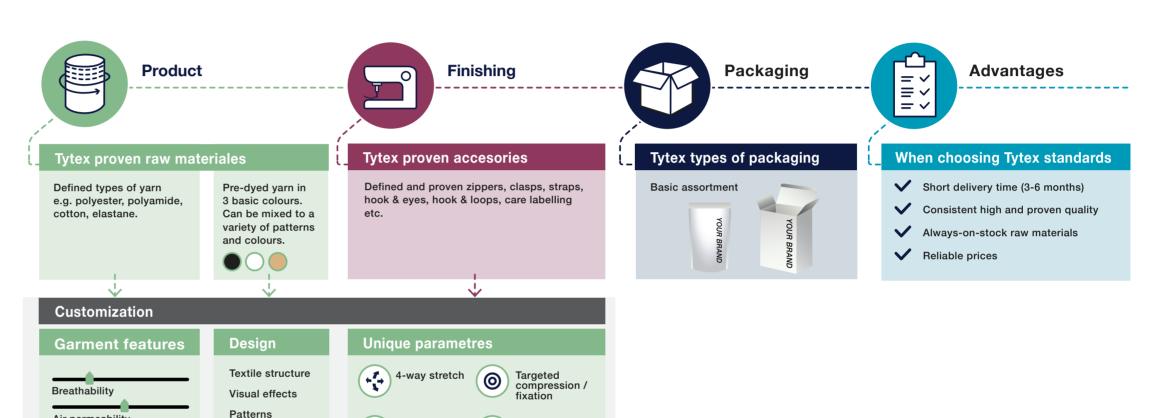
Air permeability

Elasticity

Etc.

Moisture transport

Compression zones



Fact based

R&D

(↔)

## **Tailor your innovation**

Our concept makes it easy to tailor your innovation concept based on our standard and proven raw materials, accessories and packaging. This results in your strategic advantage through faster prototyping and shorter time-to-market as well as customized product assortments.

We guarantee that your output will always differentiate from what we have done before. It goes without saying that discretion is the keyword and we commit to 100% client confidentiality.

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Printed logo



## Our expertise - your advantage

#### Market leading consultancy

You can rely on our advice - it is based on many years of experience and on our role as the market leader and a first mover within medical textiles. We possess in-depth market knowledge, carry out trend analysis and do ongoing end-user tests. Based on our complete technology platform and our professional consultancy we find solutions that meet your challenges in the market and help you expand your business.



# Exceptionally high product quality

We deliver highest possible quality, well-tested and well-documented medical textile products. All Tytex facilities and processes have been certified according to ISO 9001 and ISO 13485. Our manufacturing facilities are also certified for adherence to ISO 14001.

#### **Satisfaction rates**

Our claim rates are one of the lowest in the market with CPM < 0.57. The good customer feedback also accounts for our consistently excellent on-time delivery and quantity accuracy.



#### **Dedicated customer care**

One of the uniquenesses about Tytex is our longterm customer relationships and our values behind a partnership. Most importantly, we do not consider ourselves a supplier, but a business partner – and we are in for the long run.

#### Multiple point of contact

We have a multiple point of contacts culture, where we appoint a "task force" that is fully dedicated to you and your business. The team monitors your project process and business, making sure to keep you updated and take action in due time when required. Of course, you also have direct access to each team member.



At Tytex's R&D centre in Denmark, full-scale knitting machines secure production viability and steady implementation speed. Tytex's in-house R&D team accounts for designers, textile experts, engineers and clinical advisors. Every step from idea to implementation is closely followed and documented through our Tytex Development Process, "The Tytex Way".

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#### Standards and certificates

- All Tytex facilities and processes have been certified according to ISO 9001 and ISO 13485.
- Our manufacturing facilities are also certified for adherence to ISO 14001.
- Tytex holds OEKO-TEX Standard 100 certificates ensuring that all our products are free of harmful substances.
- Products manufactured in Europe in compliance with REACH, Social accountability and ethic trade (SEDEX)
- Tytex products are registered with FDA and some products also with SFDA.

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